

Nasdaq Market Site September 13th, 2022



Energy • Efficiency • Sustainability

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Contact: <u>ir@navitassemi.com</u>

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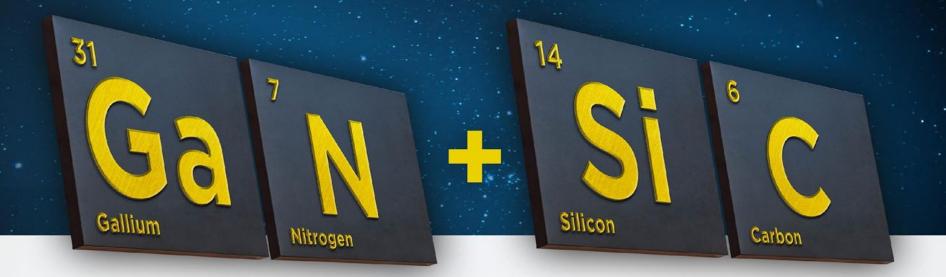
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Pure-Play Next-Gen Power Semiconductors

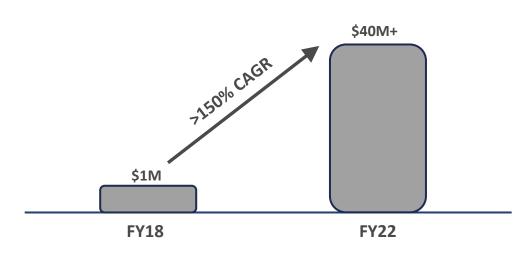
Navitas At A Glance



Company Overview

- Founded 2014
- 200+ employees
- Leading power GaN IC and power SiC technology
- 185 patents pending or issued
- Industry's Only Pure-Play Next-Gen Power Semi company
- Mission to *Electrify Our World*

Company Revenue



Recent Highlights

- Leading supplier of GaN-based mobile chargers (225+ chargers in MP, 290+ in customer R&D, 10/10 tier 1 mobile players)
- Over 50Mu shipped with no reported GaN field failures; industry's first 20-year warranty
- Market expansion on track: sampling GaN IC for data center ('23 revenue ramp), solar ('24 revenue ramp), EV ('25 revenue ramp)
- VDD acquisition: leading digital isolators for GaN/SiC-power systems, up to 12 per system, up to \$1B/yr revenue potential⁽¹⁾
- GeneSiC acquisition: leading SiC tech, immediately accretive, \$25M/yr run-rate, accelerates market expansion by 2-3 years

Industry's First Next-Gen Power Semi Player









Up To

20x

Faster Switching **Up To**

3x

Smaller & Lighter

Up To

40%

Energy Savings **Up To**

3x

Higher Power Density

Up To

3x

Faster Charging

Up To

20%

Lower System Cost

Significant Synergies to Accelerate Leadership Navitas



Powerful & Complimentary Combination

	Navitas	GeneSiC
Technology	Leading GaN	Leading SiC
Power Focus	20W – 20kW	1kW – 20MW
Markets & Customers	Mobile, consumer; Early in data center, EV, solar / storage	EV, solar, storage; Over 500 diverse customers
Revenue Growth	>40% ⁽¹⁾	>60% ⁽²⁾
Market Potential	\$13.1B opp'y by '26	\$15.4B opp'y by '26
Profitability		>25% EBITDA ⁽³⁾

Only Pure Play GaN+SiC Power Player

Critical next-gen power technology leadership

Full power range

Accelerates EV, solar & storage by 2-3 years Synergy & Diversity

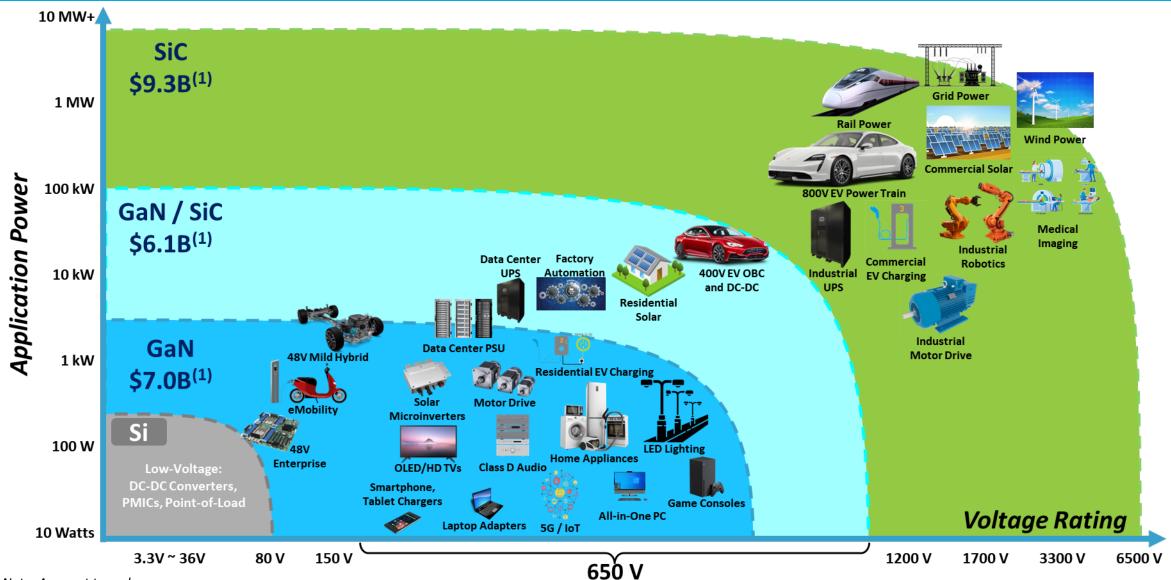
>60%

Over \$20B opportunity

Accelerated profitability

Only Pure-Play Next-Gen Power Semi Company Navitas





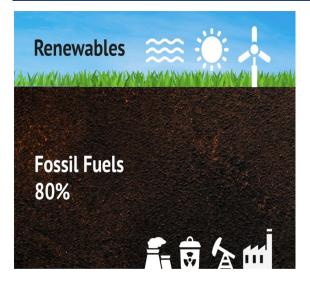
Note: Axes not to scale

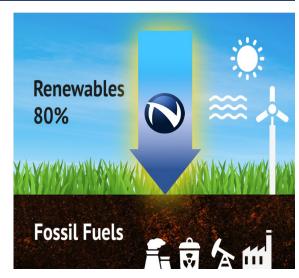
Note (1): 2026E potential, Source: Yole, DNV, IRENA, Fraunhofer ISE, IHS, Cisco, Hyperscale, Peer annual reports, Wall Street research.

It is Time to Electrify Our World™

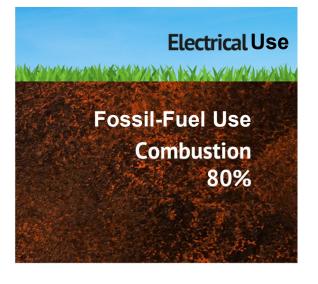


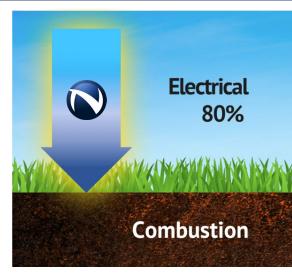
Energy Sources





Energy Uses







Transition to clean, efficient, reliable and low-cost electricity ...for a very bright, sustainable (and fun & enjoyable) future

Our Electrified Future

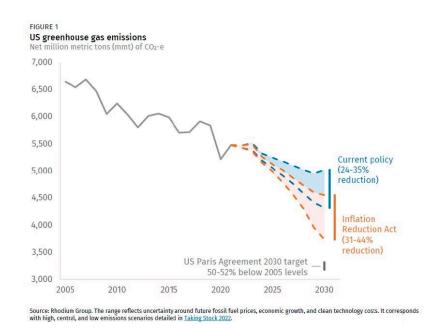


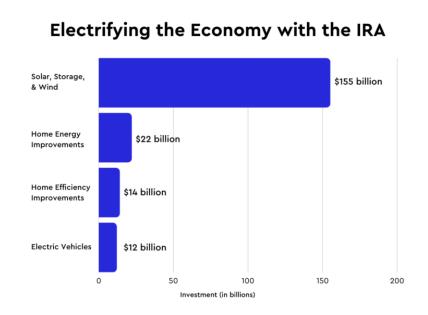
	Fossil Fuel based Applications	Electrified Applications
Energy Supply	Limited (<150 years?)	Unlimited
Energy Efficiency	Inefficient (30-60%)	Highly Efficient (95%+ w/ GaN, SiC)
Climate Impact	CO ₂ Intensive	CO ₂ Light
Noise & Odor	High Noise / High Odor	Low Noise / Low Odor
Mechanical vs Electrical	Highly Mechanical	Highly Electrical
Reliability / Safety	Poor (many moving, discrete parts)	High (highly integrated, modular)
Connectivity	Limited	High Connectivity
All new uses cases	Limited	Beyond Imagination
Cost	Lower (today)	Lower (future)

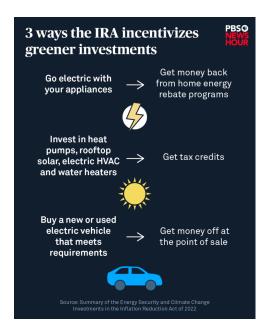
Clean Energy Initiative (part of IRA)



- \$369B in spending focused on clean energy
- Targets roughly 40% CO₂ emissions reduction by 2030
- Major focuses in renewables, home energy / efficiency improvements and EVs
- Significant accelerant to Navitas pure-play GaN+SiC focus areas







GaN & SiC... A Perfect Fit for Fabless



Fabless vs IDM Trade-Offs

	Capital	Mfg Cost	Supply Assurance
IDM	Intensive \$1B+ when new	Higher until >70% utilization	High
Fabless	Light <\$10M typical	Lower typical maintain >70% utilization continuously	High with strategic relationships

GaN & SiC Wafer Fab Requirements

- Materials: very advanced
- Design: very advanced & proprietary (Navitas / GeneSiC)
- Fab mfg: very low-tech requirements (6", 0.5um)

- Older silicon fabs can be retrofit for GaN & SiC at fraction of cost to build dedicated fabs
 - Over 45 older 6"/8" silicon fabs in US alone
 - Majority are fully depreciated, low-cost and underutilized
- GaN & SiC epi manufacturing is capital light with growing epi supplier base
 - CapEx <10% of annualized revenues generated
- SiC substrate costs reducing fast with many existing and new substrate suppliers

GaN & SiC Manufacturing Costs

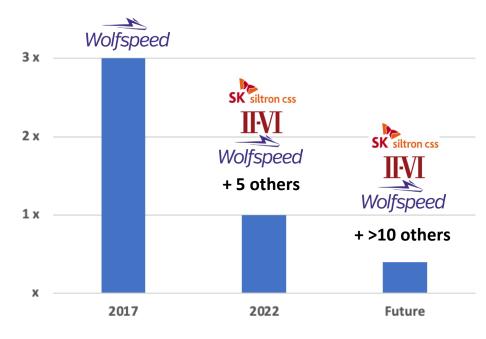


Manufacturing & Materials Cost Structures

	Substrate	Epi	Wafer Fab	Total Cost
GaN	Silicon very low cost many suppliers	GaN moderate cost growing suppliers	Silicon Fab low cost standard eqiup't	1x → 0.6x future
SiC	SiC high cost many suppliers	SiC moderate cost many suppliers	Silicon Fab low / moderate cost some non-std equip't	1.7x → 1.0x future

All above are relative to today's GaN wafer fab costs (ie, 1x). Relative costs are Navitas best estimates across the industry.

SiC Substrate Mfg Cost & Suppliers



- GaN has inherent manufacturing cost advantage utilizing Si substrates (vs SiC substrates)
- GaN and SiC epi costs are similar and reducing
- Wafer fab processing costs can be low when utilizing older, retrofit Si fabs
- SiC substrate cost structures and supplier options are improving dramatically

SiC: Robust and Flexible Supply Chain





Finished SiC Wafer

World-Class SiC Devices

Tier-1, Low-Cost Packaging Multiple, major suppliers qualified

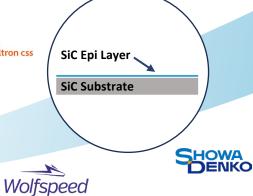
SiC Wafer Substrate

Multi-sourced. established suppliers

SK siltron css

SiC Epi Layer

Multi-sourced reactors. scalable, highest-quality epi



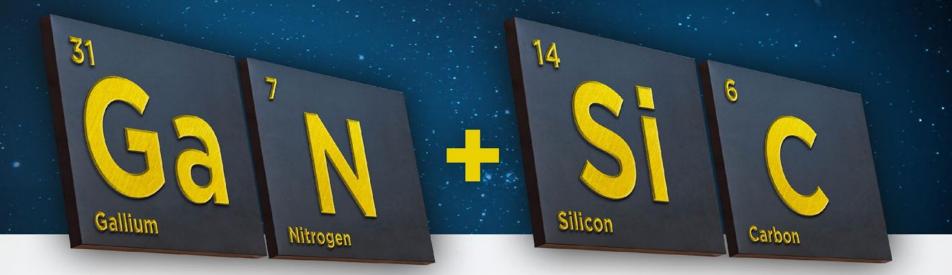
xfab

Tier-1, Low-Cost Foundry

- 6"(150mm) wafers
- 25k wafers/month capacity.
- Automotive-rated Class-10
- Fully-Automated CMOS prod'n

- 90%+ yields
- 12+ combinations of substrate, epi and foundry qualified
- Industry highest die per wafer
- Significant capacity expansion & upside in 2022 / 2023
- √ 16-26 week lead-times





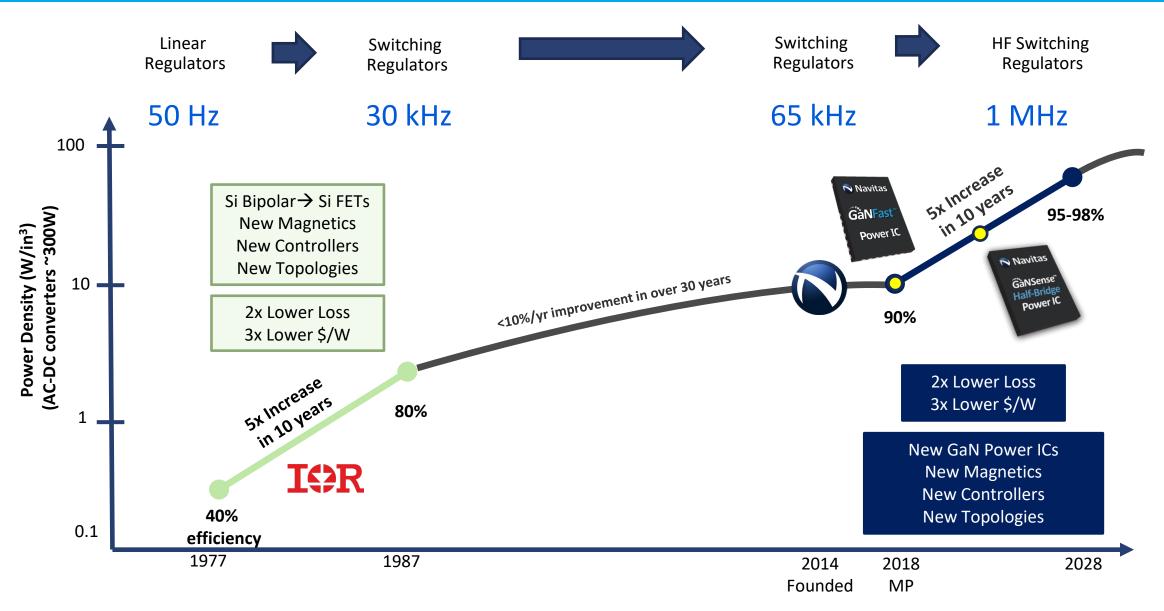




Industry-Leading Technology

The Second Revolution in Power

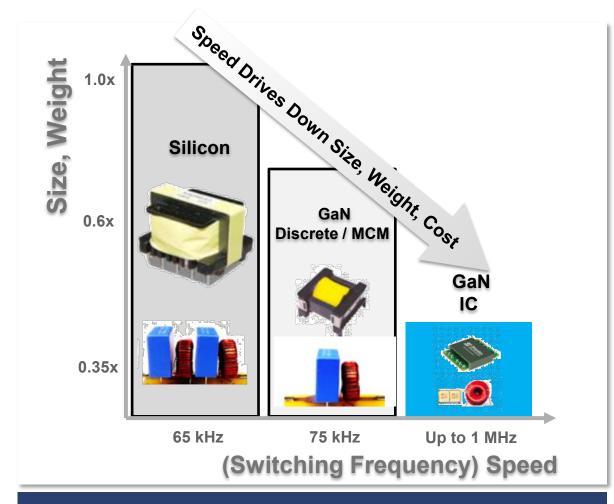


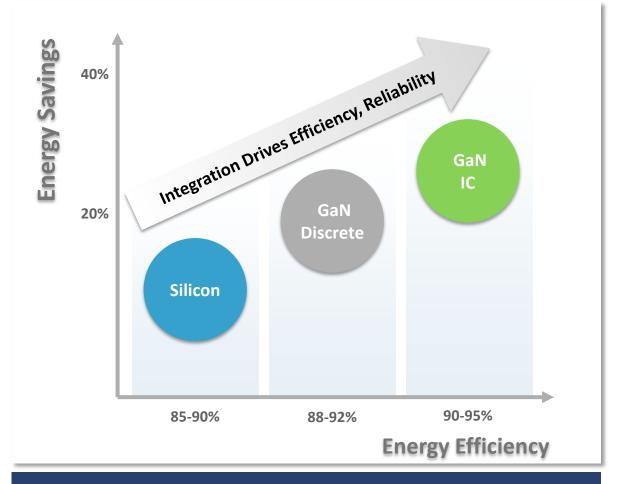


GaN ICs: Maximize Speed & Efficiency



16





GaN power ICs enable up to 3x smaller, lighter (1)

GaN ICs save 40% energy (2), 100x more reliable (3)

¹⁾ Based on Navitas measurements of GaN-based chargers compared to Si-based chargers with the same output power

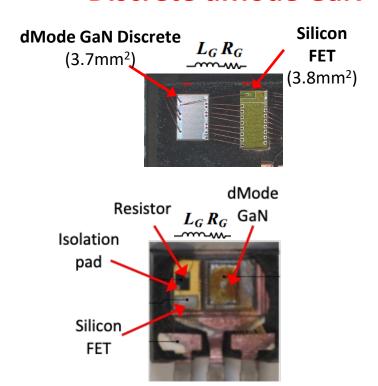
²⁾ Navitas estimate of GaN-based power systems compared to Si-based systems in the 2024-2025 timeframe, Navitas measurements of select GaN-based chargers vs. Si-based chargers with similar power

³⁾ VGS failure distribution based on Navitas internal characterization of Discrete GaN Transistors compared to GaN power ICs

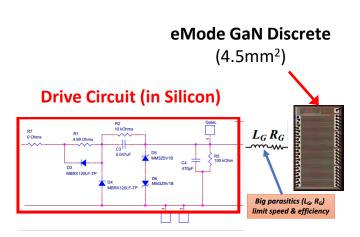
Navitas GaN IC: Smaller, Faster, Robust



Discrete dMode GaN



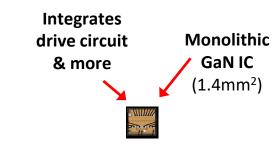
Discrete eMode GaN



Extra Si FET + other

- Extra Si driver circuit
- Cost & complexity
- Adds parasitics & delay
- Limits speed & efficiency

Navitas eMode GaN IC



- No extra circuits
- No parasitics & delay
- Drive & power matched in GaN
- Integrated features, functions
- Highest speed & efficiency
- Highest robustness and reliability
- Simple customer design
- 50-80% smaller chip

^{(1) &#}x27;dMode' = depletion mode = 'normally on' transistor, causes short circuit unless additional transistor added.

^{(2) &#}x27;eMode' = enhancement mode = 'normally off' transistor.

True GaN Integration Drives Speed, Size



GaN

ICs

50W

GaN **MCM** 45W





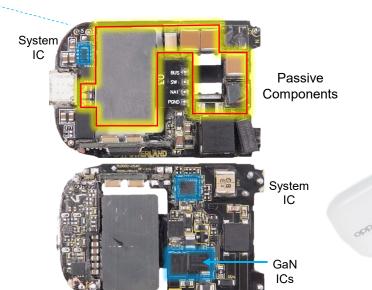


GaN Discrete in Multi-Chip-Module (MCM)

Passive Components

> Speed **Shrinks**

Passives



65 kHz

Bobbin Transformer (23 mm thick) **Electrolytic Capacitors** 52 x 53.1 x 30.1 mm = 83 cc Case + pins 0.5 W/cc

6x Faster

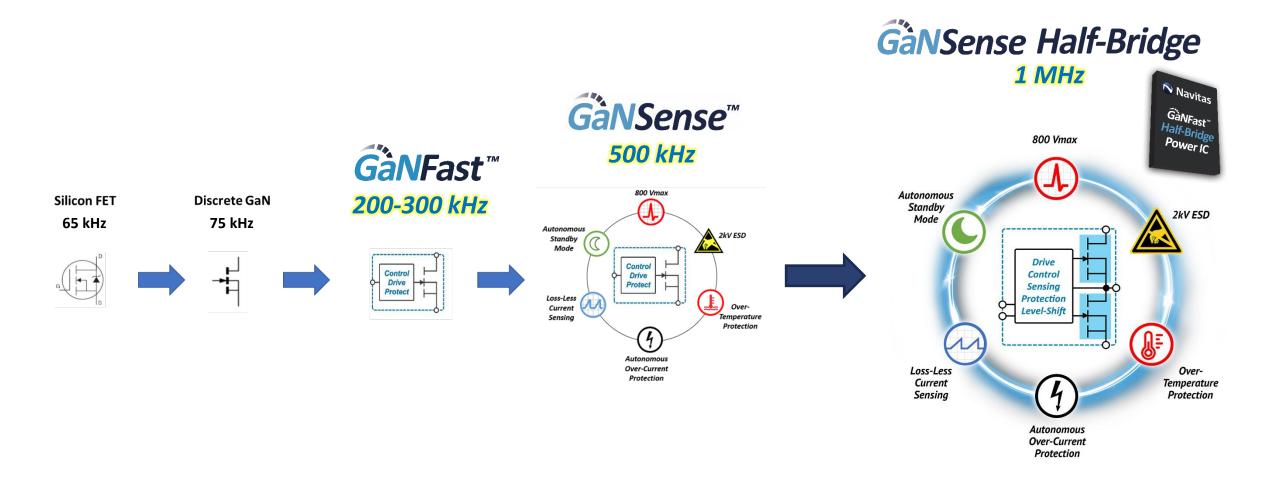
3x Smaller

400 kHz

Planar Transformer (8 mm thin) **No Electrolytic Caps** 82.2 x 39.0 x 10.5 mm = 34 cc Case 1.5 W/cc

Ultimate GaN Integration Drives Ultimate Speed





GaN Integration Drives Speed, Efficiency, Stability



Discrete GaN Half-Bridge

- × 33 components
- × 250 mm² footprint
- × External HB driver HVIC
- × External. HV bootstrap
- × 2x HV bypass diodes
- × 2x external gate drives
- × Exposed gates

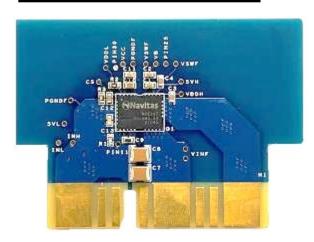


61% fewer components

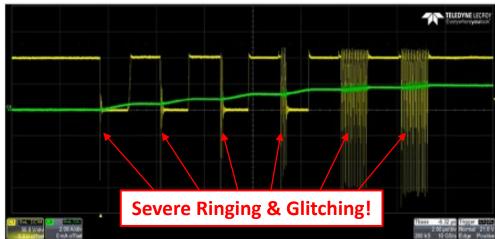
64% smaller footprint

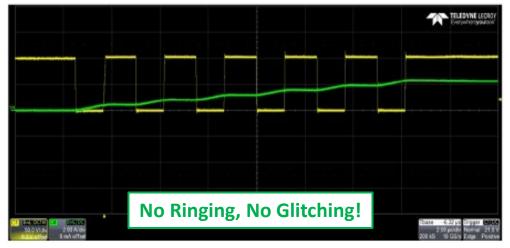
Complete integration

GaNSense Half-Bridge IC



- ✓ 13 components
- ✓ 90 mm² footprint
- ✓ Level shifters
- √ Bootstrap
- ✓ Gate drivers
- ✓ No exposed gates





High Speed Shrinks Passive Components



Typically, slow-speed designs have ~70% of volume used by transformer, capacitors, EMI filter, etc.

High-speed GaN IC designs shrink 'passive' components by ~50%⁽¹⁾

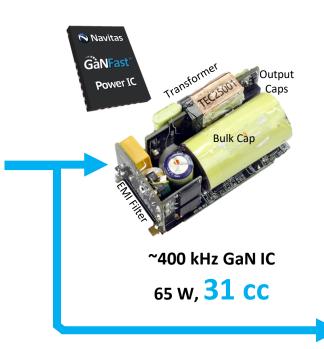
Half-Bridge IC delivers

*2x the power, or *2x faster charging in the same size(1)





~75 kHz GaN Discrete / MCM 65 W, 46 cc





~2x faster charging!

~750 kHz peak Half-Bridge GaN IC 120 W, 44 cc

GaNSense*

100% Tier 1 Mobile OEMs Adopting Navitas



Tier 1 OEMs



















Aftermarket Examples



















225+

GaN Chargers
Mass Production⁽¹⁾

290+

GaN Chargers In Development⁽¹⁾ 100%

Mobile OEMs Designing With Navitas GaN ICs

50M+

GaN ICs Shipped⁽²⁾

ZeroGaN Field Failures⁽²⁾

As of June 30th, 2022.

²⁾ Based on Navitas shipment data and no customer-reported consumer failures for production shipments through May 2021.

Now <u>Ultra</u>-Fast Chargers

- Major trend
- New, fast-growth market: \$1B opportunity by 2025⁽¹⁾
- Full charge in <10 mins (200W)
- Increased GaN\$ per charger
- World's highest power density 120W, 150W, 200W



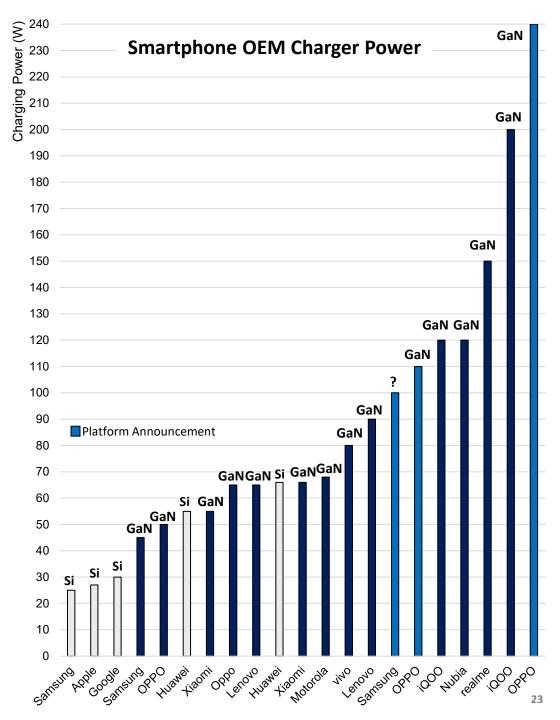




RedMi (Xiaomi) F1 Mercedes 120W

Realme (OPPO) GT Neo 3 150W

iQOO (vivo) 10 Pro, 200W



CaneSiC

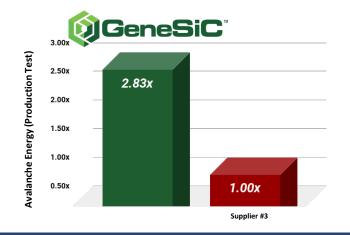
14 Silicon Carbon



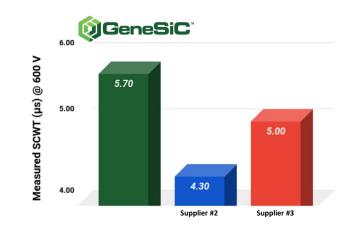
Industry-Leading Robustness & Reliability



Industry's Highest 100% Tested Avalanche Rating



Excellent Short-Circuit Withstand Time (SCWT)



Patented Trench-Assisted Planar SiC MOSFET

- Highly uniform in production
- Industry-leading robustness
- Highest 100% tested avalanche ratings
- World-class short circuit capability



Avalanche = capability to handle excess energy in fault condition **Withstand time** = survival duration in fault condition

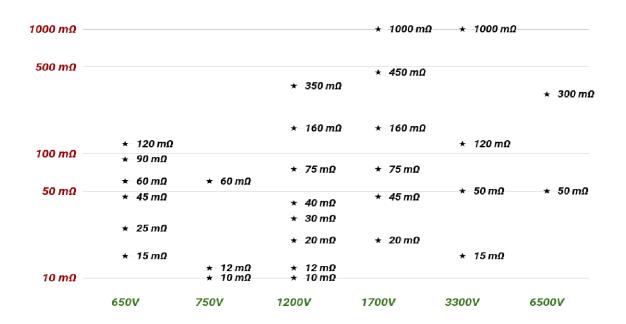
Based on internal testing of 1200V SiC MOSFETs versus competitor products in same voltage, current range

Broadest⁽¹⁾ SiC MOSFET Portfolio



26

QGeneSiC* 650–6,500V Trench-Assisted Planar SiC FETs



1000 mΩ ★ 1000 mΩ ★ 1150 mΩ ★ 1000 mΩ ★ 750 mΩ

GeneSic Most 1,700V SiC FETs

* - 750 mΩ

* 450 mΩ

* 160 mΩ

* 75 mΩ

* 45 mΩ

* 45 mΩ

* 20 mΩ

* 20 mΩ

* 20 mΩ

* Supplier #2

* Supplier #3

* Supplier #4

- 50+ SiC MOSFETs, array of standard packages
- Only supplier with 650V to 6,500V SiC MOSFETs

Broadest industry offering for 1700V SiC MOSFETs



Note (1): based on GeneSiC voltage range of production released SiC MOSFETs compared to all publicly identified voltage ranges of other SiC suppliers.

Best High-Speed, High-Temp Performance





35

29

115

36



Lowest power loss at high temp, high speed

40

45

71

85

#4

#5



550

520

150

65

Highest Efficiency, Energy Savings Small Size, Light Weight, Low System Costs!

49.7

49.7

Figure-of-Merit

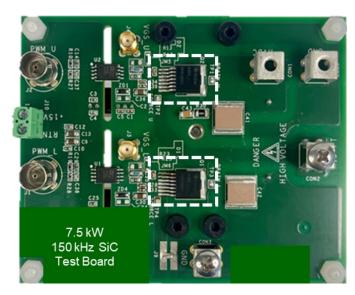
8.2

3.1

Reference 1,200V SiC FET, 40-45 $m\Omega$ devices; GeneSiC = Trench-Assisted Planar G3R40MT12J; based on Navitas test result & competitive data sheet parameters.

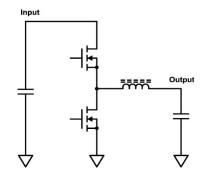
GeneSiC: Energy Savings, Extended Lifetime





Test Board

- GeneSiC trench-assisted planar FET vs. Competitor SiC FET
 - 1,200 V, 40 mΩ, D2pak in half-bridge
 - Represents 7.5 kW DC-DC converter (e.g. data center, EV)
 - 150 kHz switching = ~10x faster than Si IGBT example
- GeneSiC: >80% energy savings (>3,000 kWh/yr) vs <u>Si IGBTs</u>
 -25°C cooler vs other SiC, for extended lifetime (reduced maintenance / repair costs)



Test Circuit
(1-phase of 3-phase
motor drive)

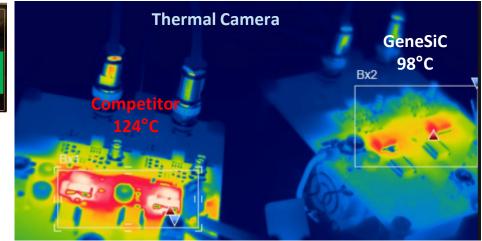
Switching Waveforms (40 A pk-pk, 20 A turn-off)



Competitor SiC 45 W system loss



GeneSiC 40 W system loss -30% SiC loss



High-Speed GaN Exceeds "Titanium" with >2x Power Density Navitas



- Euro Data Centers must be 'Titanium plus' from January 1st, 2023
 - European Union 'Directive 2009/125/EC, 2019 Annex', power supplies must be >96% efficiency peak.
- System Design Center: 4 platforms, 8 customer projects: 1.3 kW, 1.6 kW, 2.7 kW, 3.2 kW CRPS⁽¹⁾
- GaN can reduce electricity use by up to 10%, save >15 TWh or \$1.9B in annual electricity costs⁽²⁾

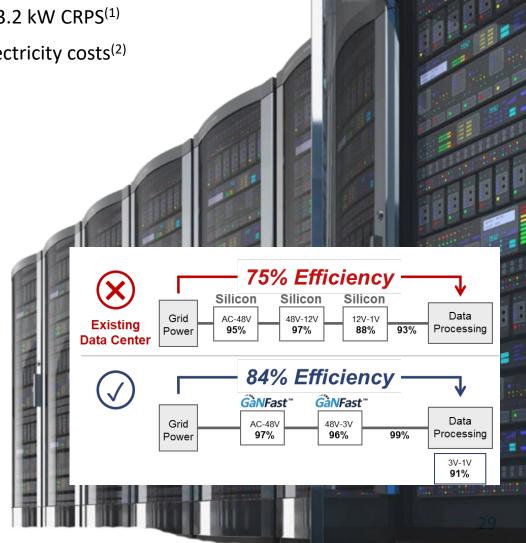


"GaN is a breakthrough new technology that is enabling dramatic reductions in size, energy savings and power density" "Navitas is an excellent partner with industry-leading GaN ICs"

Robin Cheng, VP R&D

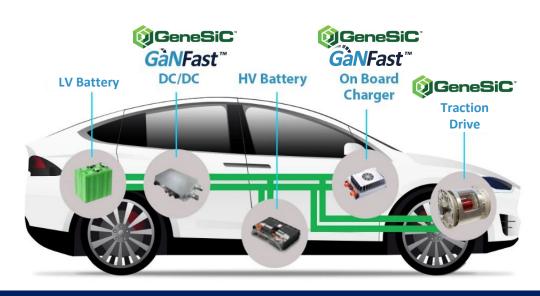


- CRPS = Common Redundant Power Supply standard, defined by Intel for standardized mechanical form-factors, targets hyper-converged compute, storage and networking eqpmt.
- Navitas est. based on a) Navitas server/datacom forecast & AAAS data, b) \$0.12/kWhr, c) Si vs. GaN \$/W and d) data center loading profile. Estimated based on known existing Sibased solutions to deliver >500A next-generation data processors to Navitas targets for new GaN-based AC/DC and DC/DC for these same next-generation data processors.



Pure-Play EV: The Largest Opportunity





\$12B/yr Potential for GaN/SiC by 2030(1)

- ✓ OBC > \$38
- ✓ DC-DC > \$12
- Traction drive >\$286
- Total: >\$330 per EV = \$10.1B...and >\$1.9B in road-side chargers

Dedicated EV System Design Center

- 3 platforms in development
 - 400V 6.6 kW W bi-directional charger (2-in-1)
 - 800V 6.6 kW bi-directional charger and DC-DC (3-in-1)
 - 22 kW wall charger to 400V, 800V
- 5 GaN customer programs in development
 - Reducing size/weight, increasing energy savings, extending range
 - Total business potential >\$50M/yr
 - Rapidly expanding engagements to include GeneSiC customers

Synergistic & Engaged Customers

















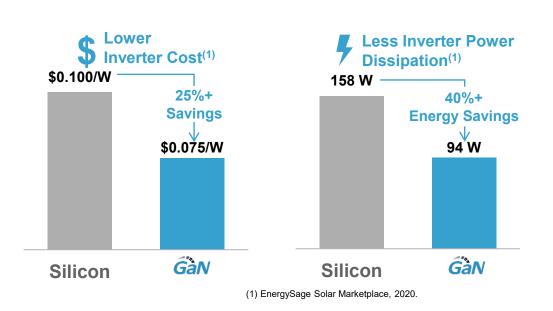






GaN + SiC for Solar & Energy Storage





Synergistic & Engaged Customers





























Market Potential for GaN/SiC⁽²⁾

- 5-10kW Residential >\$1.4B
- 1kW residential (micro) >\$1B
- **Energy Storage** >\$1.25B (50% attach rate)
- **Commercial (string)** >\$1B
- Enphase + OEM committed to Si→ GaN

Motor Drive: Speed Drives Efficiency, Size & Cost



- Motors use >53% of the world's energy
- Most are still simple AC motors, only ~60% efficient



50-300W Motors = \$1.5B/yr GaN Opportunity(1)















Legacy Si-Based GE Brush-less DC (BLDC)
Motor & Inverter for Washing Machine
(~80% efficiency)





Navitas 300W 3-phase Platform for Inverter-Motor Integration

- 2x higher frequency
- >60% fewer components, PCB area
- 95-97% efficiency
- 80% energy savings vs BLDC
- 90% energy savings vs AC motors
- High reliability
- Fast time to market

(1) Navitas estimate 50-300W motors, including circulators, hydronic pumps, aircon IDU/ODU fans, HVAC, air purifiers, hair dryers, refrigerator compressors, dishwashers, washing machines.

High Speed GaN+SiC Enable Motor Drive Revolution





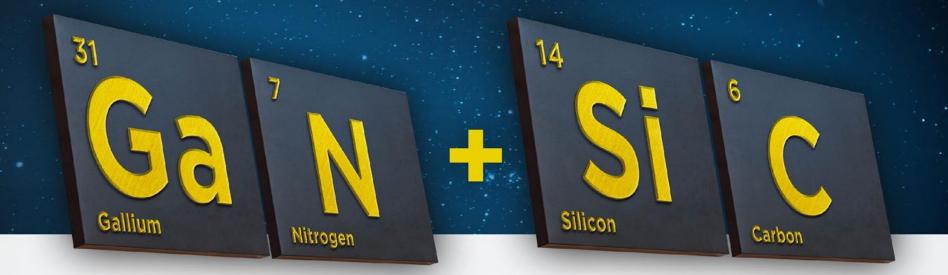
- SiC/GaN + lightweight PCB stators
 - More power (inductance)
 - Half the size and weight
 - Low noise
 - 30% lower CO₂ footprint



Infinitum

- Next-gen air-core motor
- Industrial, commercial
 0.5 30 hp (400 W 22 kW)
- EV up to 400 hp (300 kW)







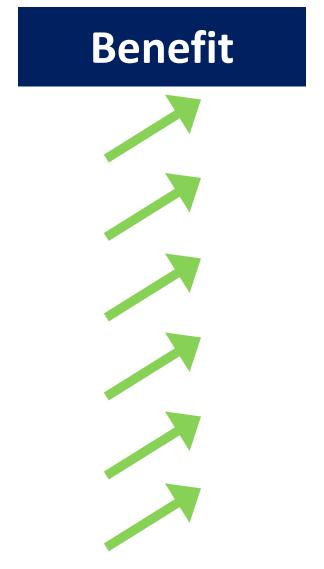


Pure-Play Next-Gen Power Semiconductors

GeneSiC Acquisition: Accretive in Every Way



	Navitas	GeneSiC
Revenue Growth	>40% ⁽¹⁾	>60% ⁽²⁾
Gross Margin % ⁽³⁾	Low 40's	Over 50%
EBITDA ⁽³⁾		Over 25%
Market Opportunity	\$13.1B	\$15.4B
Market Expansion	2-3 years	Immediate
Qtrly Cash Flow ⁽³⁾	(\$13M)	+ \$2M



GeneSiC Transaction Summary



Deal Elements	Terms / Impact
Cash	\$100M
Equity	25M shares (approx.)
Deal Value	\$246M (@ \$5.5/share)
Earn-Out	\$25M (substantial revenue & margin targets)
Balance Sheet Result	\$140M+ (organic confidence & inorganic optionality)
Debt / Financing	No debt or financing required

Balance Sheet Creates Opportunities



Cash and cash equivalents (in thousands)	\$ 140,504
Accounts receivable, net	10,360
Inventories	15,636
Prepaid expenses and other current asset	2,342
Total current assets	\$ 168,842
Long-term assets	\$ 266,091
Total assets	\$ 434,933
Accounts payable and accrued expenses	\$ 13,995
Current portion of long-term debt	3,200
Total current liabilities	\$ 17,195
Long-term debt	2,122
Other liabilities	21,737
Total liabilities	\$ 41,054
Stockholders' Equity	393,879
Total Liabilities and Stockholder's Equity	\$ 434,933

Pro forma balance sheet June 30, 2022:

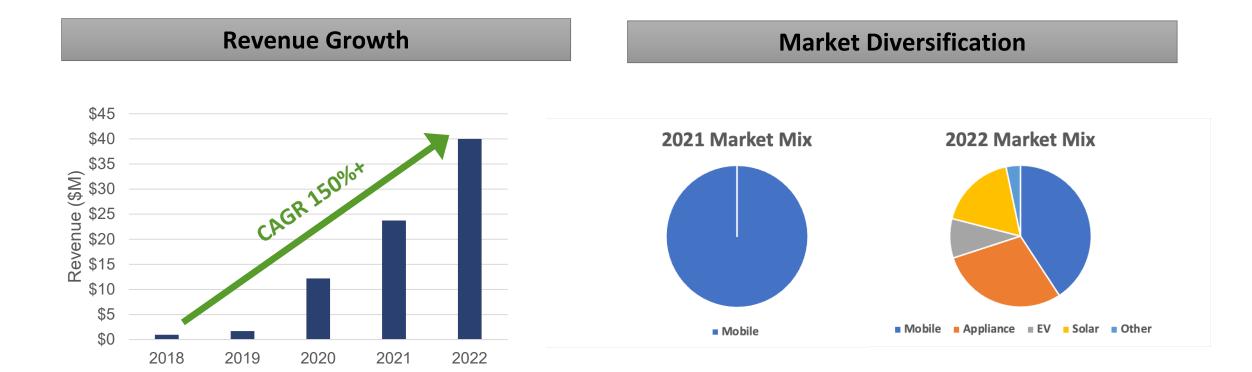
Reflects GeneSiC acquisition

Post GeneSiC transaction:

- Very strong with high level of liquidity
- Strength creates flexibility
- Expected organic growth in targeted markets
- Expected opportunities for inorganic growth markets, customers, technology within mission / vision

Impressive Growth & Diversity



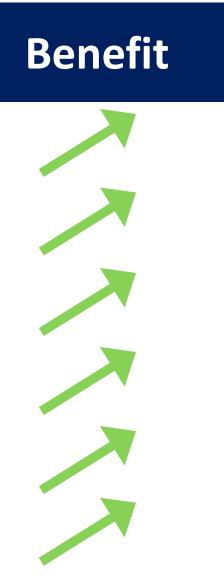


- Impressive, demonstrated revenue growth
- Diversifying across high growth end markets as GaN moves into motor (appliance to start)
- GeneSiC accelerates access to EV and Solar markets
- Leverage GaN and SiC within existing infrastructure to further drive growth and share gains

Attractive Operating Model



	Other Power Semi Players	Navitas
Technology	Mixed	Pure-Play Next-Gen
Supply Chain	Mostly IDM & Inflexible	Fabless & Flexible
Market Focus	Broad-based	System-driven Electrification
Annual Growth Rate	<10%(1)	60%
Gross Margin %	~40% ⁽¹⁾	Target >50%
Capital Intensity	High	Low



Partners to Customers; Caretakers to Our Planet



Our Company Values

Navitas ... bring a positive, big energy to all we do

Act like an owner ... it's your business

Value ... and respect others

Integrity ... transparent, honest & fact-based

Technical excellence & innovation ... in all we do

Accountability ... own it & learn from it

Speed & Sustainability





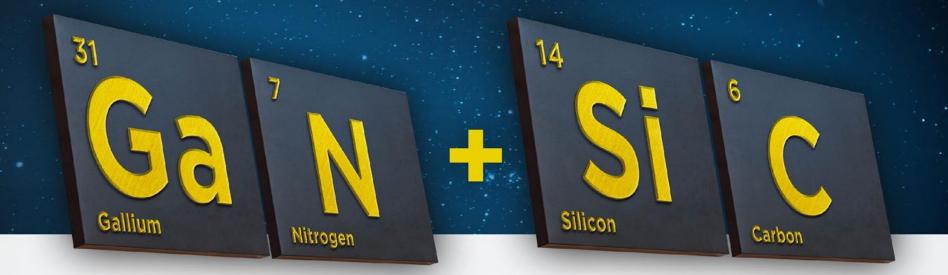
The Only Pure-Play Next Gen Semis



- Future-focused, leading-edge technology
 - GaNSense Half-Bridge ICs set new standard in speed, efficiency & integration
 - GeneSiC sets new technology standard in speed, efficiency and robustness
- GaN market expansions on track
- New motor market established, opening-up add'l multi-\$B market
- Significant opportunities in data center, solar / storage & EV across GaN and SiC
 - Market expansion accelerated by 2-3 years with significant revenue in these markets
- Navitas is positioned as the next-gen power semi leader to Electrify Our World

And don't forget to "take-away" your own ultra-fast charger!









Pure-Play Next-Gen Power Semiconductors